

**RIDGE UTILITIES, INC
SPECIAL MEETING
OF THE BOARD OF DIRECTORS
June 16, 2009**

A special meeting of the Board of Directors of Ridge Utilities, Inc., (hereinafter "RU") was held in the Conference Room of the Association Office Building on June 16, 2009.

Board members present were Alex MacCormack, Molli Ellis, William Munday, Stephen Tompkins, Valeska Wallace and William Walker. Also present was Denny Kelly, General Manager. Board member Claude Morissette was absent.

CALL TO ORDER:

Alex MacCormack, President, called the meeting to order at 7:00 p.m.

MEMBERSHIP INPUT:

No membership was present.

OLD BUSINESS:

Replacement of 10-Year Old Truck:

Denny Kelly, General Manager, reviewed a handout given to the Board members containing requests for proposals and the proposals that were received. Mr. Kelly stated that proposals were due on Friday, June 12th. Mr. Kelly informed the Board that Herndon Chevrolet was the only dealership to submit a proposal within the given deadline. Upon receiving only one proposal Mr. Kelly stated he started calling dealerships that were contacted for proposals. Mr. Kelly stated a proposal from Jim Price Chevrolet was received by fax this afternoon.

Mr. Kelly informed the Board that both proposals meet the specs with one clarification regarding the Herndon proposal. He said there's a difference in the rear-end ratio and he believed the one from Jim Price meets the specs better than the proposal provided by Herndon. Valeska Wallace inquired what the difference of the rear axel ratio was. Mr. Kelly said a 410 matches the existing one in the current truck and is better suited for driving at the low speeds required in the community. He added that it's also better when pushing snow as there is a better rear-end ratio for that push. Mr. Kelly stated the other proposed truck is geared more towards interstate travel.

Mr. Kelly stated that the unknown factor is the trade-in price of the 2000 Chevrolet. He said that Herndon's proposal allows a \$5,800 trade-in allowance. Mr. Kelly added that the salesperson with Jim Price Chevrolet was unable to view the 2009 Chevrolet prior to the Board meeting but if the Board is interested in his proposal he would be here around 8:30 in the morning to evaluate the truck and give Ridge a trade-in allowance at that time. William Walker inquired if the 2000 Chevrolet runs well or if it is in need of repairs.

Alex MacCormack stated it may need several thousand dollars worth of repairs in new tires, front-end work.

At this time Mr. Kelly stated he would take questions from the Board. Mr. MacCormack stated that he was extremely disappointed in only receiving one proposal within the deadline. Mr. Walker said he was surprised as he thought dealers would be very anxious to get the business. Mr. Kelly informed the Board that they will need to purchase a new toolbox as well but were unable to obtain any pricing until a determination is made on which truck will be purchased.

Discussion was held at this time on the proposals from Herndon Chevrolet and Jim Price Chevrolet. Mr. MacCormack stated there was an approximate \$50.00 difference in the two proposals. Ms. Wallace stated if Ridge is comparing apples to apples, the 410 is what we want and would last longer for the job it will be required to do. Mr. MacCormack stated he felt we would be better off with the proposal provided by Jim Price Chevrolet but the question remains on what the trade-in allowance would be and if it would be better to sell the truck outright than to trade it in. Ms. Ellis stated the motion could be worded to accept the proposal from Jim Price Chevrolet and charge the General Manager to accept the trade-in allowance or reject it and then sell the 2000 truck outright.

MOTION: A motion was made by Molli Ellis, seconded by Valeska Wallace to authorize scheduled replacement of existing 2000 service truck by accepting attached proposal from Jim Price Chevrolet dated 6/16/09 in the amount of \$31,544.00. To also authorize the GM to accept of trade in of a minimum of \$5,500. The motion was unanimous.

ADJOURN:

MOTION: A motion was made by William Walker, seconded by William Munday to adjourn the meeting. The motion was unanimous.

ADJOURNMENT took place at approximately 7:30 p.m.

President

Date

Secretary

Date